

**Mutual of Omaha  
MED SUPP BROKER BONUS PROGRAM**

**Exclusive Opportunity for a Limited Time**

You will receive a cash bonus when you sell our Medicare supplement and SELECT products in the following states from September 25, 2017 - January 31, 2018

Arizona	Nevada	Pennsylvania	Texas
Florida	New Jersey	South Carolina	Utah
Georgia	North Carolina	Tennessee	Wisconsin
Mississippi	Ohio		

**HOW THE PROGRAM WORKS**

- Apps signed September 25, 2017 – January 31, 2018 must be issued and effective prior to February 1, 2018.
- Minimum five issued policies per month to qualify for payment.
- Timing of payment based on the effective date of the policy.
- Pays on Plans F, G and N only
- Pays \$200 cash per issued policy for Underwritten business (Includes internal and affiliate conversions)
- Pays \$50 per issued policy for Open Enrollment business (Excludes internal and affiliate conversions)
- For internal and affiliate conversions on Underwritten business, only when the original writing agent submits the application is it eligible for payment.
- Excludes all Guaranteed Issue and under age-65 business

**PAYMENT**

- Policy must be in force at time payment occurs
- Payment based on the month in which the policy took effect. See schedule below.

<b>Policy effective:</b>	<b>Payment (if policy still in force)</b>
September 25, 2017 thru October 2017	Early December 2017
November 2017	Early January 2018
December 2017	Early February 2018
January 2018	Early March 2018
February 2018 or later	No payment

**ELIGIBILITY**

You are eligible to earn a cash payout on Medicare supplement and SELECT business you place as a broker producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha Insurance Company in Mississippi and Pennsylvania; United World Life Insurance Company in North Carolina, Nevada, Ohio, South Carolina, Texas and Wisconsin; United of Omaha Insurance Company in Florida and New Jersey; and Omaha Insurance Company in Arizona, Georgia, Tennessee and Utah. Some exclusions apply.

## **QUALIFICATION PERIOD**

Medicare supplement and SELECT signed, issued and effective in identified states September 25, 2017 – January 31, 2018 are eligible.

Applications signed September 25 – September 30, 2017 that qualify will count towards October application minimums and will be paid accordingly.

## **MISCELLANEOUS**

- Mutual of Omaha reserves the right to change, limit or cancel any program, rule or award at any time
- You must be contracted and actively representing Mutual of Omaha Insurance Company or its affiliate at the time of the award
- You must be in good standing with Mutual of Omaha's Regulatory Affairs at the time of the award
- No substitution for, or transfer of the award, will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special Agents' cash awards are allocated to their agency

## **MORE REASONS TO PARTNER WITH US**

With Mutual of Omaha, you get:

- Household discount to further lower rates (*not available in Florida*)
- No policy fee
- Plan G competitive with and without the household discount
- Med Supp e-App for error-free and complete applications
- Fast underwriting (10 minutes from e-App to underwriter; decision in less than three days)
- Talk directly with your underwriter
- Marketing Credits grow with your cash (minimum five issued apps in a month)